

# Mobile Broadband Growth, Spectrum Scarcity, and Sustainable Competition

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# Key Points

## **Spectrum scarcity threatens competition in mobile broadband**

## **Shared small cell infrastructure can preserve competition**

Synergistic with increased spectrum sharing

## **One way to get there**

Offload providers that sell network component access to mobile broadband providers

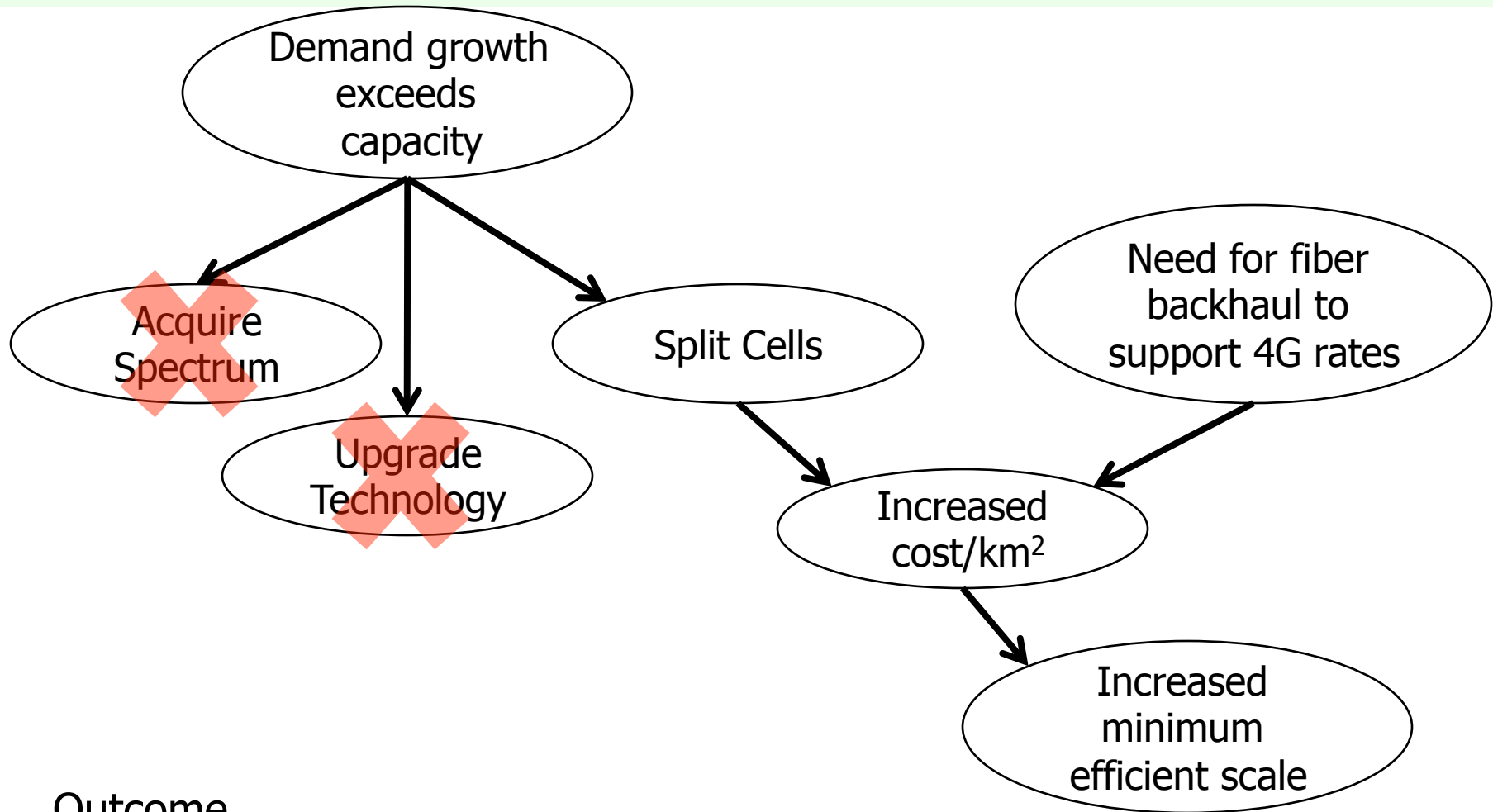
## **The role for policy**

Prevent cartelization

Leverage public assets

Preserve openness to technology innovation and new entrants

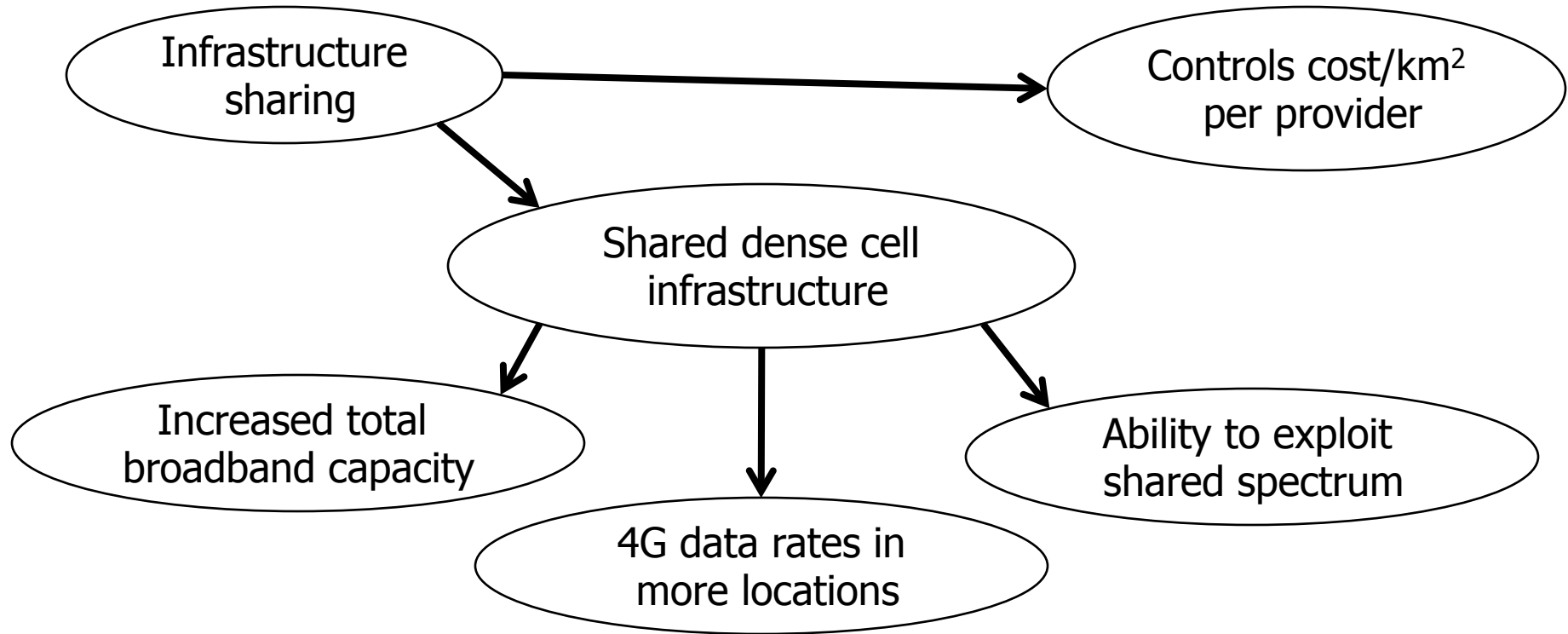
# Spectrum scarcity threatens competition



## Outcome

2 high-grade mobile broadband providers in major markets  
1 or 0 in smaller markets, including suburban areas

# An alternative broadband future



Linchpin is to amortize dense cell costs across multiple providers

Key questions:

How to get infrastructure sharing?

How to prevent cartelization?

# Types of infrastructure sharing – both desirable

## **Network Sharing**

Shared subsystem is a full network

Provider leases capacity  
(megabits/sec over the air)

Today: roaming

## **Desirable type: offloading**

Mobile remains registered on home network

Only some traffic offloaded to shared network

## **Component Sharing**

Shared subsystem < a network

Provider uses shared components in its network

Today: shared towers

## **Desirable type: antenna sharing**

Avoid competition problems due to siting restrictions

Reduce social costs

For smallest cell sizes:  
distributed antenna system

# Small cells enable spectrum sharing

## Spectrum sharing is essential under congestion

Sharing between mobile broadband providers

Efficiency

Sharing with other services

Spectrum access

**“Hotzones” approach – separate infrastructure – is too costly**

## Small cells are a key enabler

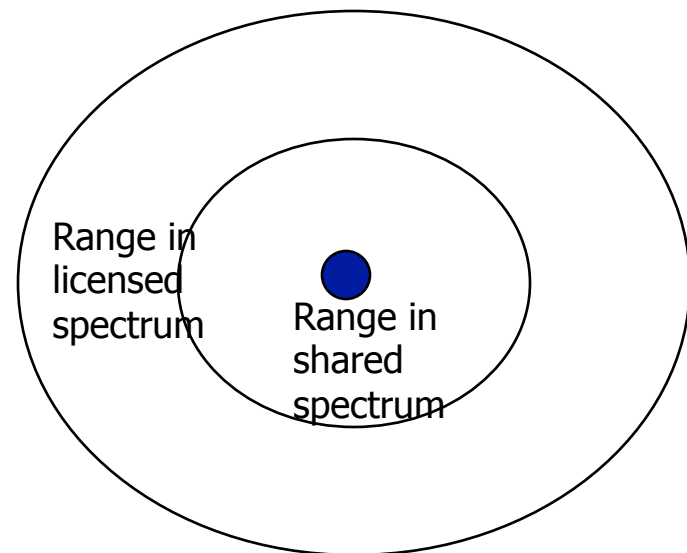
Low power → Tunable RF components available

Low power → Access to more spectrum

Small diameter → More users within range of shared spectrum

} Critical to improve  
ROI for spectrum  
sharing capability

The denser the cells, the more spectrum sharing is possible.



# Structure for sharing infrastructure and spectrum

## **One attractive structure:**

An offload provider (offload = only handles some types of traffic) operating largely in shared spectrum who leases infrastructure components to mobile broadband providers who use those components to support networks in licensed spectrum with the offload service and licensed broadband services sharing a distributed antenna system in the densest areas.

## **Paths to get there:**

Partnership of tower company and local wireline service provider  
Evolution from local government public safety or last-mile network

# Role for policy

## **The policy challenge**

Shared infrastructure/spectrum => bottleneck => open access

Lower small cell infrastructure costs

Lower spectrum access costs

Promote competition => lower entry barriers, more innovation, choice

Minimize regulatory distortions => as light-handed reg as possible

## **Future will be heterogeneous, change incremental**

Continued use of dedicated infrastructure/spectrum, but *also* shared

As much facilities-based competition as feasible

## **Promote sharing and investment in**

Dense neighborhood fiber for backhaul

Spectrum sharing (technology, business models, ....)

Small cell infrastructure



# National and Local Policies

## **National**

Spectrum reform : expand spectrum access opportunities

- including for shared access spectrum (dedicated and secondary)

Promote commercialization of innovative radio technology

- testbeds, operational experiments, R&D funding

Harmonize/rationalize rules for deploying local infrastructure

- access to conduit, rights of way, pole attachment, etc.

## **Local**

Finance fiber/dense-cell infrastructure (community bonds)

Leverage public assets (schools, govt buildings)

Anchor tenant (public safety)

Municipal utility (where it works)

Public/private partnerships

# Summary

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Thanks for your  
attention!

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# Traffic splitting and spectrum sharing

## **Delay-intolerant**

- Voice
- Gaming
- Video-conferencing

## **Delay-sensitive**

- Text messages
- Operations when user is waiting
- Streaming video

## **Delay-tolerant**

- Unattended file transfer
- Telemetry

## **Shared but dedicated to broadband**

- Reallocation must be rapid to decorrelate demand peaks
- Cellular standards (e.g. LTE) don't work, WiFi is suboptimal

## **Other licensed spectrum**

- Access guarantees on a case-by-case basis (if cooperative)

## **Fully unlicensed spectrum**

- Unpredictable access